

# ANNUAL REPORT

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# LIFETIME GIVING

Will '76 and Libby Cromley '77 share fond memories of falling in love at Newberry, making valuable connections, and expanding horizons through liberal arts education.

Will, a third-generation car dealer, and Libby, a former tech school professor, have been married forty-two years. Though they grew up in nearby towns, Will and Libby said they probably wouldn't have met if they hadn't come to Newberry College. They met through their involvement in Greek Life. He was Theta Chi. She was Kappa Delta.

"My big sister in the sorority introduced us," she said. "She set us up on a date. Never dated anybody else after that."

During their time as students, the two remained heavily involved on campus. For them, forging relationships was one of the most rewarding aspects of their time at Newberry.

"After my senior year in high school, my father said, 'I want you to go over there and do the best you can, but the people you meet and the friends you make at college will mean far more to you in life than anything else you're going to bring back home," he said. "And he was right."

Their college days also opened a lot of doors for them, expanding their interests beyond their majors.

"A liberal arts education is so beneficial because that got me interested in art – I do watercolor painting – and singing in my church choir and in the Lexington County Choral Society," she said.

For Will and Libby, Newberry provided not only education for a career, but education for life.

# [WILL AND LIBBY CROMLEY]

# Lifetime Giving

Since 1856, Newberry College has been blessed by the generous financial support of alumni, friends of the college, churches and corporations. Their selfless giving is essential to the continued growth and success of Newberry College.

On pages 4-7, we share with you the members of **The John Bachman Society** who are being recognized for a lifetime of leadership giving to the College.

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# ANNUAL GIVING "Why I Give"

Frank Snyder '70 reflects on how attending a small liberal arts college provided connections and skills that have made meaningful differences throughout his life.

The relationships Frank made at Newberry have reappeared at nearly every pivotal moment. From attending graduate school, to beginning and advancing his career in alcohol and drug counseling, to courting Lynn, his wife of forty-one years, the Scarlet and Gray were there.

"It's amazing when you just look at the connections that spread out in life for you," he said.



While a student majoring in Business Administration, Frank wrote for the school newspaper, coordinated intramural sports, and played basketball. He and his teammates still get together once a year to play golf and "tell a lot of lies."

- "My four years at Newberry were wonderful years," he said.
- Forty-nine years after graduation, Frank remains an active player in the future of his alma mater. In addition to giving annually, he has chaired the Foundation Board of Visitors, and he currently serves on the Board of Trustees.
- "When I graduated, I was not done with the College," he said. "My status has simply changed, in my mind, from a student to an alumnus. That meant that I had an obligation to pay it forward.
- "Newberry College, when I graduated, did not owe me anything. But I owed, and I still owe, Newberry College a debt of gratitude for the foundation it provided me as I headed forward into my career and personal life."

# [FRANK SNYDER]

# Annual Giving

On the following pages, we recognize donors for their annual gifts to the College made between July 1, 2018 and June 30, 2019.

Special thanks to our annual donor leadership societies of \$1,000 and above.

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# ANNUAL GIVING "Why We Give"

Bernard '76 and Barbara Davis '79 have lifelong connections to Newberry College, and just as Newberry shaped their lives, they continue to have lasting impacts on their alma mater.

"It's not where you go, but it's what you do when you get there."

Margaret Kelly's words still ring in Barbara's ears from her days at Newberry High School, when Barbara said she had no intention of attending Newberry College. There were no sports for women.

But through Margaret's husband, alumni

director Philip T. Kelly, Barbara met with athletics, admission, and academics, and laid the groundwork for women's basketball as a club sport. Softball soon followed.

"She tells you about basketball, she only came over here because I was over here," joked Bernard, her high school sweetheart, a college senior at the time.

Bernard's post-secondary plans weren't originally Scarlet and Gray, either. He intended to take an out-of-state track scholarship, but after learning the scholarship had been eliminated, his sister talked him into going to Newberry.

"So we came over here and they just welcomed us with open arms," he said.

Bernard took his degree in Business Administration and Economics into retail business and sales analysis for fourteen years, and then he answered God's call to ministry. Barbara has over thirty years' experience as a financial advisor.

Since their wedding in Wiles Chapel, the pair has remained firmly connected to Newberry. Barbara has been president of the Lettermen's Club, she volunteered with a student investment organization, and she currently serves on the Board of Trustees and the Foundation Board of Visitors.

"The question is not why we give," Barbara said. "My question is 'why don't other people give?" Because Newberry has meant so much to me."

# [Bernard and Barbara Davis]

# Annual Giving

On the following pages, we recognize donors for their annual gifts to the College made between July 1, 2018 and June 30, 2019.

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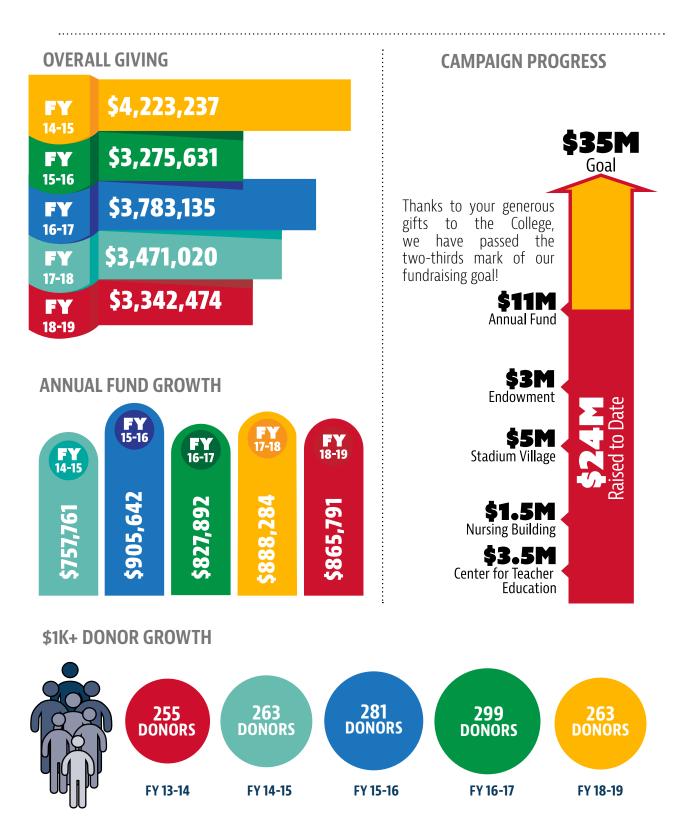
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# **Fundraising Year In Review**

Alumni and friends continue to play a vital role in carrying out the Newberry College mission. Their continued support keeps the College not only running, but exceeding expectations every day. This year also saw considerable advancement toward our \$35 million **Scaling the Summit** campaign goal. From last year's climb past the midpoint of our journey, we are now over two-thirds of the way to the top.



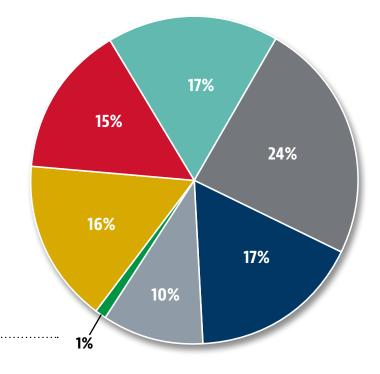
# **Areas of Support**

How are your gifts to Newberry College being put to use? Here's a breakdown for the allocation of gifts and gifts-in-kind received during Fiscal Year 2018-19.

Annual Fund/Unrestricted	\$547,052
Endowment	\$814,081
Athletics	\$548,707
Gifts-In-Kind/Real Estate	\$345,916
Synodical Giving	\$36,112
Buildings/Programs	\$544,720
Scaling the Summit	\$505,881

# Total

\$3,342,474



# The Heritage Society of Newberry College

The Heritage Society is an association of individuals who, through a desire to assure the future strength of the institution, provide support through provisions in their estate plans. The name itself, Heritage, acknowledges the manner in which careful planning safeguards and protects the quality and character of Newberry College.

Planned gifts enable donors to preserve their assets during their lifetime while leaving a valuable legacy to Newberry College. No legacy could be as lasting as one that guarantees the kind of learning our students enjoy, and no investment could be as rich in its ultimate return.

Members of the Heritage Society, we thank you.









# Scaling the Summit

# NURSING



'Our program is growing, and it's not only a sign of success, it's a key contributor. This growth is incredibly important to meet the increasing need for highly qualified nurses, and I am proud to say that Newberry is a leader in the field."

> - Susan Ludwick, DNP, MSN, RN Chair, Department of Nursing

As Newberry's Nursing Department enters its second decade and a new era of growth and innovation, ample and upgraded facilities are essential to help provide the best possible experience for students preparing to enter the medical field. A new Nursing facility, at the corner of College and Evans streets, will help meet industry demands while equipping the College and our students for future success.

# Project Jeatures

• **Nursing Building:** Construction of a 12,000-square-foot health and Nursing complex, with state-of-the-art classrooms and clinical simulation labs, to allow students to develop their skills in a realistic on-campus setting

Five years since we began **Scaling the Summit**, Newberry's first comprehensive campaign, we have made tremendous strides toward our goal at the highest peak. As we reach the next plateau on the journey to the top, we take stock of our progress and plot the route ahead. With \$24 million raised toward our \$35 million goal, and with two capital projects soon within our grasp, we are closer to the top than ever before.

# SETZLER FIELD: PHASES ONE AND TWO





"I know that you can make a choice to help other groups, and the fact that you've chosen Newberry, to help us, means the world to us, and we thank you very much. The reason that you're doing this, there are about 700 reasons out there, and it's our student-athletes."

> - Ralph Patterson Director of Athletics

In September, the College officially broke ground on the first stage of major renovations to historic Setzler Field. The \$2.3 million project — officially known as Stadium Phase One comprises an Athletic Performance Center in the north end zone, and new, energyefficient LED field lighting. The lights were installed this summer, and this facility will be ready prior to the beginning of the 2020 field hockey and football seasons. Stadium Phase Two, an Athletic Field House on Setzler's east side, is expected to launch in the near future.

# **Project Jeatures**

- **Stadium Phase One:** A 6,750-square-foot Athletic Performance Center: new scoreboard, improved guest accommodations, and expanded facilities for sports medicine
- **Stadium Phase Two:** A 19,000-square-foot Athletic Field House with updated football locker rooms, coaching and staff offices, classrooms, and conference rooms

# ANNUAL GIVING Why We Give?

Alex Quintero '15 credits Newberry with giving him the skills to be successful, and believes his gifts create a path for future alumni.

"Something I learned from a lot of my professors is to go above and beyond," Alex said.

As a student, Alex put this lesson to good use as a member of the Highlander Battalion ROTC, the Student Government Association, and as an Alpha Leader for freshman orientations. Newberry's passion, purpose, and personal attention allowed him to develop leadership skills in a family environment.



Alex and his wife, Kristin

"With Newberry, professors have compassion and empathy for the students. And it was just a really nice feeling knowing that everyone cared," he said.

Since graduation, Alex has put his Business Administration degree to work as a dispatch logistics manager, coordinating supply chains and managing a fleet of semi trucks. He says his time as a student worker in the Advancement office helped prepare him for his career.

"When you have a process or a problem that you need to solve and there's not a handbook... you kind of just figure it out. That on-the-fly learning is a big thing I took away from that," he said.

Having been on both sides of College operations, Alex has seen what his support means for his alma mater and for students making their own way.

"From being someone who worked in Alumni Relations, I saw how much they actually did reach out to alumni and to students," he said. "I give because Newberry College truly does appreciate it."

# [ALEX QUINTERO]

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We cherish your friendship and thank you for your contributions.

Please contact Sarah Dougherty with any corrections at sarah. dougherty@newberry.edu or 803.321.5147.

# ENDOWED SCHOLARSHIPS

# "Why We Give"

George and Agnes Routon have called Newberry home for two decades. He's in finance and insurance. She's a former nurse. They believe in the good a small liberal arts college can do.

Since moving to Newberry twenty years ago, George and Agnes have supported the mission and people of Newberry College, starting with George's good friend and business partner, Eric Wells '87.

"Since I've been running around with Eric for the last twenty years, I've gotten acquainted with a lot of Newberry



graduates, and every one of them is a credit to their profession, and a credit to the community," George said. "And that's one of the reasons we live here in Newberry."

George, a native to the Atlanta area, has been in insurance and financial planning for fifty-five years.

Born and raised in Arkansas, Agnes studied in her native state to pursue a meaningful vocation in nursing. She said the plan to expand Newberry's nursing program to a new 12,000 square-foot facility at the corner of College and Evans streets was a key factor in their most recent gift.

"I heard, by chance, a little short blurb on WKDK one day about the nursing building. And being a former nurse, it piqued my interest," she said. "Newberry College does a lot, lots of good."

To George and Agnes, the College's alumni, its service to the community, and passionate, purposeful education are "a big part of what makes Newberry County go."

"Recognition we don't need," George said. "We're doing this in hopes that it'll motivate somebody else to give to Newberry College."

# [GEORGE AND AGNES ROUTON]

# Endowment

Endowed gifts are a vital source of permanent funds that make a Newberry College education possible for many students. You can make a difference for Newberry and its students in any of the following ways:

#### **CONGREGATIONAL SCHOLARSHIPS**

from churches and individuals make a Newberry education more accessible and strengthen our ties to the church and our Lutheran heritage.

**ENDOWED SCHOLARSHIPS** help us attract and retain students who demonstrate academic promise, interest in a certain field of study and/or financial need.

**ENDOWED CHAIRS** support the research and teaching of exceptional faculty and help us recruit and retain top caliber scholars.

Establishing an endowed fund is one of the most enduring and meaningful ways an individual or organization can make a difference at Newberry College. To learn more about establishing an endowment at Newberry College, please contact the Office of Advancement at 803.321.5147.

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# Ways to Give

### CASH GIFTS www.newberry.edu/giving or 803.321.5147

Outright gifts can be made via check or credit card. For your convenience, you can give online at Newberry College's secure giving site, www.newberry.edu/giving, or you can make a credit card gift over the phone by calling 803.321.5147. Mail your gift to the Office of Institutional Advancement, where all charitable contributions to the College are processed.

# GIFT OF STOCKS, BONDS OR OTHER SECURITIES 803.321.5147

Gifts of appreciated stocks, bonds or other securities allow you to make a substantial gift to Newberry College at minimal cost. You will receive a tax deduction based on the value of the security on the date of the gift. With long-term appreciated securities (those held longer than 12 months), you will receive a charitable income tax deduction for the full fair-market value of your gift and avoid paying capital gains tax on the appreciation. Once given to the College, we will sell for the benefits.

## MATCHING GIFTS 803.321.5147

You could double or triple your annual gift to Newberry if you or your spouse works for or has retired from a company with a matching gift program. Complete a matching gift form from your human resources office and send it in with your gift. We will take care of the rest. Enter your employer's name in the box on our matching gift site to find out if your company or organization participates in a matching gift program.

# ESTATE AND OTHER PLANNED GIFTS 803.321.5617

By including Newberry College in your will or making other planned gifts, you can provide for yourself and your loved ones, plan wisely for your future, and make a meaningful gift to Newberry. Planned gifts enable you to preserve your assets during your lifetime and leave a valuable legacy at Newberry. Donors who make estate and other planned gifts are recognized as members of The Heritage Society, the College's planned giving society.

## GIFTS OF REAL ESTATE 803.321.5617

Gifts of real estate are an excellent way to make a difference in the lives of Newberry College students and lower your tax liability at the same time. Gifts of property or a percentage of property may help you avoid paying capital gains tax, lower your current income tax and reduce your future federal estate taxes. Real estate gifts may increase your income if they are structured through a life income gift. You may also deed property, including vacation homes, to Newberry while retaining the lifetime right to occupy the property. Gifts of real estate must meet certain criteria and be approved by Newberry College's Board of Trustees.

## INSURANCE 803.321.5694

A new or old insurance policy may be an appropriate way to make a gift to Newberry College for future endowment priorities. Gifts of insurance will not be accepted for capital or current programming needs; only permanent life insurance policies, i.e., whole life or universal life, are accepted as gifts. You can fund a new policy naming Newberry College as beneficiary, or you can name Newberry College as beneficiary of an existing policy. For each policy, provisions must be made to cover future premium payments. If you transfer ownership of the policy to Newberry College, all future premium payments are tax-deductible. Newberry College will only undertake the responsibility of making premium payments if the donor makes gifts to the College equal to the payments. If such gifts cease, the College will convert the policy to its cash value.

As with any financial decision, you should consult your CPA, attorney and other financial advisors.

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